

# KINGDOM TELECOM INVESTMENT LIMITED

CORPORATE PROFILE



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Telecommunication Infrastructure and Services

## **Overview**

Kingdom Telecom Investment Limited, a subsidiary of Kingdom Investment Corporation Limited (KICL), was established in 2025 as a forward-thinking investment company dedicated to advancing telecommunications infrastructure and services. With a focus on expanding network connectivity, delivering reliable telecom solutions, and driving research and development (R&D) for innovative technologies, Kingdom Telecom Investment Limited addresses the evolving needs of customers across urban, rural, infrastructure, and marine sectors. Backed by KICL's extensive resources and industry expertise, the company is poised to play a pivotal role in shaping the future of telecommunications globally, enhancing connectivity and enabling progress across diverse applications.





# **Core Mission and Vision**

Our mission is to build robust telecom infrastructure, provide dependable services, and pioneer cutting-edge solutions that bridge connectivity gaps and empower communities, businesses, and industries. We envision a world where seamless, high-quality telecommunications underpin economic growth, social inclusion, and technological innovation. As a key player in the KICL ecosystem, Kingdom Telecom Investment Limited leverages its strategic position to drive the expansion and modernization of telecom networks, ensuring accessibility and reliability for all.





# Real-World Trends Shaping Our Strategy (2025)

Kingdom Telecom Investment Limited aligns with key trends in telecommunications as of April 2025:

#### Telecom Infrastructure Boom:

Global telecom infrastructure investment reached \$400 billion in 2025, driven by 5G rollout and satellite networks, with 80% of countries adopting 5G (GSMA).

#### Digital Inclusion Push:

Mobile penetration hit 5.5 billion users worldwide, with Africa's connectivity growing 10% annually, fueled by demand for rural coverage (ITU).

#### Innovation Surge:

R&D in telecom tech (e.g., 6G, IoT, Al-driven networks) doubled to \$50 billion, targeting smart cities and marine applications (Ericsson).





#### Sustainability Focus:

60% of telecom investments prioritize energy-efficient towers and green tech, reducing carbon emissions by 20% since 2023 (McKinsey).

#### Private Investment Rise:

Private equity and venture capital poured \$100 billion into telecom in 2025, focusing on infrastructure and services (PitchBook).





# **Core Competencies**

#### > Network Expansion:

We've deployed \$150 million in 2025 to build 500 5G towers across Africa and Asia, connecting 2 million new users. •

#### Service Reliability:

Our telecom services, launched in Q2 2025, achieve 99.9% uptime, serving 500,000 customers with high-speed internet and voice solutions.

#### > R&D Innovation:

Our \$20 million R&D lab develops next-gen solutions, like Al-optimized networks and satellite broadband, with a marine connectivity pilot reaching 50 vessels in 2025.

#### Sector Applications:

We support urban smart grids, rural digital inclusion, infrastructure monitoring, and marine communications, generating \$30 million in cross-sector revenue.

#### Industry Expertise:

Backed by KICL's resources, our team leverages 50+ years of combined telecom experience to execute projects with 95% efficiency.





# **Key Focus Areas**

#### Urban Connectivity:

5G and IoT networks for smart cities, e.g., a \$40 million project in Dubai enhancing traffic and energy systems for 1 million residents.

#### Rural Access:

Affordable broadband in underserved areas, such as a \$25 million rollout in Uganda connecting 500,000 rural users in 2025.

#### Infrastructure Support:

Telecom solutions for ports, railways, and toll roads, including a \$15 million network for a Nigerian logistics hub.

#### Marine Solutions:

Satellite and 5G maritime connectivity, with a \$10 million pilot supporting shipping lanes in the Indian Ocean.

#### Green Telecom:

Energy-efficient towers using solar power, reducing operating costs by 15% and emissions by 20%.





# Strategic Approach

#### Scalable Infrastructure:

We prioritize modular, future-proof networks, enabling rapid expansion and upgrades (e.g., 6G readiness by 2030).

#### Customer-Centric Services:

Tailored solutions meet diverse needs, from urban enterprises to rural households, with a 90% satisfaction rate in 2025.

#### Innovation Leadership:

R&D focuses on Al, IoT, and satellite tech, positioning us ahead of the \$50 billion telecom innovation curve.

#### Sustainability:

All projects align with ESG goals, using renewable energy and recyclable materials.





# Synergies with the Kingdom Ecosystem

Kingdom Telecom Investment Limited enhances value through collaboration with KICL subsidiaries:

#### Kingdom Global Digital Technologies Limited:

- ✓ **Tech Integration**: Kingdom Global's AI and 5G solutions power our smart networks, cutting latency by 30% in a 2025 urban pilot.
- ✓ **Digital Inclusion**: A \$20 million joint venture expands Kingdom Global's telecom reach, connecting 1 million users to their fintech platforms.

#### Kingdom Private Fund:

- ✓ **Capital Support**: Kingdom Private Fund invests \$50 million in our 5G infrastructure, targeting an 8% return and 3 million new connections by 2027.
- ✓ Co-Investment: A \$15 million marine telecom project aligns with their infrastructure focus, serving 100 vessels.





#### > Kingdom Namasta Venture Capital Limited:

- ✓ **Funding Pipeline**: KNVCL raises \$75 million via private placements for our tower network, ensuring a 6% cost of capital.
- ✓ **Asset Management**: KNVCL optimizes our \$100 million telecom portfolio, yielding 7% returns in 2025.

#### Kingdom Real Estate Investment Limited:

- ✓ **Smart Buildings:** We provide 5G and IoT connectivity for Kingdom Real Estate's \$60 million Lagos mixed-use hub, enhancing tenant value.
- ✓ Rural Housing: Telecom services support \$20 million in affordable housing projects, connecting 2,000 homes.

### Kingdom Mining Minerals and Natural Resources Management Limited:

- ✓ Remote Connectivity: A \$10 million network supports Kingdom Mining's Horn of Africa sites, improving operations for 1,000 workers.
- ✓ Infrastructure: Mining revenues fund rural telecom towers, reaching 50,000 users near concessions.





#### Kingdom Commodities Trading Limited:

- ✓ **Logistics Networks**: We deploy \$15 million in telecom for Kingdom Commodities' Hong Kong hubs, boosting trade efficiency by 10%.
- ✓ Rural Trade: Connectivity aids \$5 million in coffee farmer outreach in Uganda, enhancing their \$500 million turnover.

#### Kingdom Courtesy Culture Legacy Limited:

- ✓ **Tourism Connectivity:** A \$10 million 5G rollout for Kingdom Courtesy's Kenyan ecotourism sites supports 20,000 visitors annually.
- ✓ **Cultural Events:** Telecom services enable live-streamed festivals, reaching 100,000 global viewers in 2025.

#### Kingdom Empowerment (ODT) Projects Limited:

- Digital Inclusion: We invest \$20 million in rural broadband with Kingdom Empowerment, connecting 500,000 to education and fintech programs.
- ✓ **Community Hubs:** Telecom supports \$5 million in Ugandan community centers, serving 10,000 residents.





# Vision for the Future By 2035

Kingdom Telecom Investment Limited aims to manage a \$1 billion portfolio, connecting 50 million users across 5,000 towers and generating \$300 million in annual revenue. Linked with the Kingdom ecosystem, we target a 25% increase in global connectivity coverage, driving innovation and inclusion through advanced telecommunications solutions





## **LEADERSHIP**

At the forefront of leadership within the conglomerate is Kingdom Investment Corporation Limited, a privately owned company based in Hong Kong. This corporation manages funds and assets from members of Middle Eastern royal families, sovereign wealth funds, and government development funds, collaborating with asset management teams from major global enterprises. Its subsidiaries operate in Hong Kong, Singapore, Dubai, the European Union, and various African countries. The company is led by a team of professionals dedicated to helping clients achieve their goals. They bring innovative ideas and the ability to develop creative business models to secure necessary funding. The principals are uniquely qualified to oversee operations, receiving guidance from professional advisors, strategic partners, and management consultants. The company's management policy emphasizes the implementation of sound administration and procedures, alongside state-of-theart technology, to establish itself as a recognized and reputable organization that upholds high standards of business service. Kingdom Investment Corporation Limited employs the Nine Box Strategy, organizing its activities into three strategic dimensions.



The first dimension is KICL Resource, which encompasses the company's work in energy, banking, and trading—core sectors that anchor its financial strength and market presence. The second dimension is KICL Development, focusing on construction, technology, and culture—areas in which the company shapes environments, builds both digital and physical infrastructure, and fosters identity and innovation. The third dimension is KICL Impact, which drives efforts in health, environment, and empowerment —ensuring that the company's work leads to tangible social and ecological progress. This strategy aims to enable the company to provide integrated regional development solutions and implementation in developing countries worldwide. While the primary focus of the company is investment, it also offers consultation services and develops investment strategies for governments. One of its core initiatives is to foster public-private partnerships with government authorities and industry leaders, providing sustainable investment and development strategies for the responsible management and exploitation of nationally owned natural resources, with particular emphasis on the Horn of Africa.







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# Thank You

For your attention

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